

Press Release

Neu-Isenburg, September 19, 2024

time:matters deploys cargo.one globally to increase speed, efficiency and customer focus

- cargo.one powers time:matters' end-to-end digital quotation, rate setting and management and digital booking processes
- cargo.one increases workflow efficiency, quotation speed and win rates
- time:matters selects cargo.one for its innovative solutions and unrivaled strength of capacity offers

time:matters, the expert in time-critical transportation and supply chain solutions, has announced a global partnership with cargo.one to leverage the market-leading air freight procurement platform. time:matters will now use cargo.one to digitally discover, quote and book capacity from over 60 airlines on a 24/7 basis. This enhances its ability to deliver fast, accurate and customer-focused logistics solutions.

With more than 20 years of experience in sectors such as automotive, aviation and aerospace, high-tech and semiconductors, life sciences, medical technology and industrial machinery, time:matters guarantees fast, reliable and efficient global transportation services by air, rail and road. Specializing in high-performance, customized and time-critical logistics solutions, time:matters operates around the clock with a network of more than 500 partners worldwide.

cargo.one's unique digital platform is a significant addition to time:matters' innovative customer-centric approach. time:matters' teams now have instant digital access to the widest range of global supply options, enriching their services. cargo.one's unmatched supply quality further enhances the certainty and bookability of time:matters' offers. time:matters' customers also benefit from cargo.one's innovative rate setting and rate management tools, ensuring that all shipment offers are accurately aligned with prevailing market rates.

Lars Krosch, Chief Operating Officer at time:matters, comments: "By further digitalizing our buying rate process and leveraging more agile quotation and booking capabilities with cargo.one, we are taking another significant step towards enhancing our customer experience. This partnership is in line with our long-term strategy to strengthen our competitiveness, improve the efficiency of our teams and deliver continuously more value to our customers."

Simson Demmer, VP Partnerships at cargo.one, adds: "Our collaboration with time:matters highlights the importance of digital air freight procurement for time-critical logistics. With cargo.one's cutting-edge technology, time:matters will achieve new benchmarks in operational efficiency, customer value and overall competitive performance."

By using cargo.one's digital quotation tools time:matters can reduce time to quote considerably.

In addition, cargo.one unlocks greater operational efficiencies for time:matters. The significant savings in team time allows the company to redeploy its logistics experts to focus on more complex, customer-facing tasks.

The platform will be implemented across time:matters' offices in the US, Germany, the Netherlands, Austria, Singapore and China.



Caption: Lars Krosch, Chief Operating Officer at time:matters, and Simson Demmer, VP Partnerships at cargo.one.

About time:matters GmbH

time:matters has been the expert for time-critical express transports and supply chain solutions for more than 20 years. Urgently needed spare parts, missing production equipment, medical samples, dangerous goods and important documents are transported quickly and reliably from A to B via air, rail and road and if required also personally accompanied via on board courier or as charter solution. This is made possible by a global network with more than 500 courier partners and airlines. time:matters generally has access to all available airlines and can therefore utilize a wide range of flight routes. Besides speed and reliability, providing an individual, flexible service is paramount. time:matters is available 365 days a year, 24 hours a day, whenever customized logistics concepts are needed – for everything from ad-hoc situations through to regular business. At any time, customers can submit a transport request themselves via the time:matters booking website, which is quoted in real time and can be booked immediately. time:matters offers solutions for a wide range of industries, including the automotive industry, aviation and aerospace, high-tech and semicon, industrial machinery and equipment, life sciences, logistics, medical technology and spare parts logistics. time:matters is ISO 9001:2015 certified and has also been awarded the ISO 14001:2015 environmental certificate. The company is consistently expanding its sustainability strategy. Since 2022, time:matters has been investing in Sustainable Aviation Fuel (SAF) and will continue to do so as part of its commitment to climate protection. In addition, the company offsets CO2 emissions by participating in high-quality climate protection projects. The company employs more than 300 people and operates its own handling terminals for express and courier shipments at Frankfurt, Munich and Shanghai airports. time:matters GmbH is AEO-certified and a member of the International Air Transport Association (IATA). The company is represented with branches in the United States, Germany, the Netherlands, Austria, Singapore, and China to serve both national and international customers.

Internet: www.time-matters.com

Facebook: www.facebook.com/time.matters.page

YouTube: www.youtube.com/user/timemattersGmbH

LinkedIn: www.linkedin.com/company/time-matters

Media Contact

Katja Sondey

Corporate Communications

media.relations@time-matters.com

About cargo.one

Founded in 2017, cargo.one (Cargo One GmbH) is a platform for booking and marketing air freight capacity. Trusted by over 20,000 freight forwarders in 121 countries, cargo.one offers instant booking for airline and forwarders' rates across more than 60 airlines, and was the first platform of its kind.

cargo.one pro equips forwarders to compare, book and track shipments, leveraging thousands of live and static rates, while importers can book instantly using other verified forwarding partners 24/7. cargo.one for enterprise offers an extensive range of API suites, delivering the strongest quality real-time market content through one endpoint. Leading forwarders worldwide rely upon cargo.one's enterprise-ready solutions for instant customer quoting, pricing, and sales.

cargo.one has raised significant funding from internationally prominent investors including Bessemer Venture Partners, Index Ventures, Creandum, Next 47, Point Nine Capital and Lufthansa Cargo.

Media Contact

Richard Stevenson

PR & Communications

richard.stevenson@cargo.one