

## **time:matters Enters into Partnership with Scandinavian Sameday Market Leader Jetpak**

- **Customers benefit from expanded destination network and shorter delivery times**
- **Sameday service from Central and Southern Europe to Scandinavia and vice versa**

Neu-Isenburg/Stockholm, April 18, 2007 – time:matters, Germany's market leader for courier, sameday, and emergency logistics, is now offering its customers a sameday delivery service to and from the Scandinavian region. The new service is a result of a close partnership recently established between time:matters and Jetpak, the market leader for sameday services in Scandinavia.

Due to the new partnership, approximately 100 additional destinations for urgent incoming and outgoing shipments are available in Norway, Sweden, and Denmark. The new destinations include North European commercial centers such as Stockholm, Oslo, and Copenhagen as well as cities like Göteborg and Billund. The new partnership reduces delivery times between the most important business centers and in Scandinavia and in Europe. For example, the shipment of urgent documents or goods between cities like Göteborg and Düsseldorf takes only three hours, and only four hours from Stockholm to Zurich and vice versa. "Business relations between Scandinavia and the other European countries are continuously increasing, which means there is a rising demand for rapid and individual logistics solutions. Thanks to the new partnership, we are optimally able to fulfill these needs," says Erik Lautmann, CEO of Jetpak.

The broad range of services are based on exclusive and customized dispatch and transportation solutions developed jointly by time:matters and Jetpak as well as on the integration of the tight and high-frequency networks of the two partners. Other benefits of the new partnership for customers include the long opening hours of the Jetpak drop-off and pick-up locations – including early morning and late night hours, which gives customers maximum flexibility in their timing.

The integration of Jetpak's connections in the international time:matters network, encompassing some 400 destinations in 90 countries, opens up a variety of new possibilities for a number of business sectors, for example the automotive and high-tech industries, due to extremely short delivery times between Scandinavia and other parts of Europe such as Rome, Lisbon, Madrid, Vienna, Zurich, and Frankfurt. By using the sameday service, companies in these industries can ensure that shipments of urgently needed spare parts or components reach their destination in the shortest possible time. Depending on the connection, delivery between Scandinavia and business centers in other European locations takes from as little as three hours.

"Our partnership with Jetpak, one of the most important players in the sameday market, optimally complements our existing network. Together, we are bringing Scandinavia closer to the rest of Europe," says Franz-Joseph Miller, CEO of time:matters GmbH. "For companies with business relations in the Scandinavian region, this represents a considerable added value."

**time:matters GmbH** is the expert in courier, sameday and emergency logistics, offering each of its clients customized logistics solutions for particularly urgent or special logistics assignments. The Special Speed Solutions provided by time:matters worldwide are based on the high-speed and reliable transportation of highly urgent and particularly important consignments by air, rail and road. To this end, time:matters can draw on Lufthansa's entire network of scheduled flights and a number of flights offered by other partner airlines (i.e. Swiss Intl. AirLines): over 900 European and 100 intercontinental flights per day, and some 400 destinations in 90 countries. Roughly 140 German train stations — through which InterCityExpress, EuroCity and InterCity trains pass — are currently available to time:matters. In 2006 time:matters opened its first foreign branch office in Zurich as a first step in extensive internationalization of its business model. Following a leveraged buy-out in 2006, the company — which is based near Frankfurt am Main, Germany — is majority-owned by funds managed by the growth investor Buchanan Capital Partners; Lufthansa Cargo AG owns 49 per cent of the firm.

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### **About Jetpak**

Jetpak offers the fastest door-to-door service in Scandinavia and mainly concentrates on shipments within 12 hours. Ad hoc express shipments on ground or by air are also part of their service as customized solutions for distribution and logistics. Jetpak implements its concept both in its own organization and with franchise-partners and agents in Denmark, Finland, Norway and Sweden.

Jetpak has over 140 offices throughout Scandinavia and uses over 700 delivery vans and 2.500 flights daily. Jetpak is owned by Accent Equity Partners and Polaris Private Equity.

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