

Press Release

Unique in Germany: TNT Express and time:matters Offer Next Day Express to the USA with Pickup until 10:00 pm

- **Fastest overnight courier service between Germany and the USA**
- **Pickup on request available as late as 1:00 am**
- **High Availability warehouse for emergency logistics at Frankfurt Airport**

Troisdorf/Neu-Isenburg, May 3, 2004 – Beginning May 3, TNT Express will be offering the latest pickup times for next-day shipments to the USA in the German market. For the first time, an express services provider has pickup options until 7:00 pm and 10:00 pm throughout Germany. The product, called US Night Express, is made possible through a partnership between time:matters GmbH, a subsidiary of Lufthansa Cargo AG, and TNT Express GmbH.

Shipments are picked up late at night in Germany and delivered in the USA the next day. The partnership between TNT Express and time:matters gives customers the latest pickup times currently available for USA shipments from Germany. US Night Express occupies the niche between an onboard courier and same day service and the standard products of the US integrator, which usually only accept next-day USA shipments until 3:00 pm at the latest.

TNT Express now picks up shipments to be delivered in the USA on the next day until 7:00 pm throughout Germany. Even for special late pickups until 10:00 pm, the express services provider guarantees delivery in the USA by the late afternoon of the next day. This is made possible by the partnership with the Lufthansa Cargo subsidiary time:matters, which flies to 14 US airports directly and as a consequence covers all of the important business centers in the USA. Connecting flights to another 40 US airports make it possible to deliver US Night Express shipments even to remote parts of the country.

Even when documents and materials go out as late as 1:00 am, on request TNT Express can deliver them to North America on the following day. "US Night Express is a product developed by our special services innovation experts," explains Thomas Horst, Divisional Director Special Services at TNT Express GmbH. "This extremely flexible service is an example of how we are continuously taking highly demanding special shipments as a cue to develop effective standard products in order to redefine the possibilities of international express shipping."

Commenting on the partnership, Franz-Joseph Miller, Managing Director of time:matters GmbH, said, "time:matters has developed logistics services that are unique worldwide in their combination of speed, reliability, and individual customizability to customer needs. The fact that TNT Express is offering an important new service based directly on the time:matters services confirms the uniqueness of our range."

TNT Express is offering US Night Express throughout Germany as of May 3, 2004 for 390 euros and up plus V.A.T. The 7:00 pm and 10:00 pm options are available for set fees. The final prices already include special services such as customs clearance and delivery confirmation by phone. TNT Express has identified customers who are not satisfied with the early pickup times that competitors offer. US Night Express is suited

for sending both goods and documents. In addition, the company is already prepared to operate a 'High Availability' warehouse at Frankfurt Airport as soon as it launches the service in order to transport goods to the USA overnight based on emergency logistics.

Editorial Remarks Regarding TNT

1. TNT Express is the world's leading provider of business-to-business express services. The company delivers 3.3 million packages and documents a week to more than 200 countries via 836 depots, hubs, and sorting centers. More than 18,000 vehicles and 43 aircrafts are available for its transportation services. TNT Express has the most extensive infrastructure for express deliveries by air and ground in Europe.
2. TNT Express has 45,000 employees worldwide and is the first company to be recognized globally as an "investor in people." In 2003, its sales totaled EUR 4.251 billion. In 2003, TNT Express achieved an EBITA of EUR 276 million, representing a growth rate of 12.2% from EUR 246 million in the prior year. The TNT Express website is at www.tnt.com
3. TNT Express is a division of the Dutch company TPG N.V., which offers mail, express, and logistics services worldwide and also owns TNT Logistics und Königliche TPG Post. TPG's registered office is in the Netherlands. It has more than 163,000 employees in 64 countries worldwide and is active in more than 200 countries. In 2003, the company's sales totaled EUR 11.9 billion, representing a 0.7% increase from the prior year. TPG N.V. is listed on the stock exchanges in Amsterdam, New York, London, and Frankfurt. TPG's website is at www.tpg.com.
4. TNT Express GmbH has about 4,400 employees in Germany in 31 branch offices. It uses about 1,800 vehicles a day for its services. The website for TNT Express in Germany is at www.tnt.de.

Editorial Remarks Regarding time:matters:

1. time:matters GmbH, a wholly owned subsidiary of Lufthansa Cargo AG, offers national and international special speed services for the delivery of highly urgent and especially important documents and materials by air and train.
2. Customers have access to the entire network of scheduled flights of Deutsche Lufthansa and to numerous connections with other partners. Some 380 destinations in 90 countries are serviced worldwide, with more than 900 continental and 100 intercontinental connections a day. In Germany, time:matters has access to Deutsche Bahn's network of ICE and EC/IC connections.
3. Under the name courier:express, time:matters offers the world's fastest courier service for highly urgent and important shipments. The service is not only ideal for emergency situations, but above all is also well positioned as a provider of regular transportation services, for example for intercontinental collection and distribution rounds or to support production cycles just-in-sequence. Within Europe and to nearly 40 destinations in the USA, time:matters offers same:day service for delivery on the same day. personal:courier offers personal courier accompaniment for sensitive shipments. In Germany, the time:matters rail service ic:kurier is available at about 140 ICE and EC/IC train stations.
4. Experts predict a strong rise in demand for high-quality rapid courier services because quick deliveries create direct business advantages for companies.

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